



The Logiskills Group

Irish Freight & Logistics Monthly

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Dear Garvan,

Welcome to the December edition of Irish Freight & Logistics Monthly.

You have been included within our mailing list because we consider you to be a valuable contributor to the industry.

We are aware of the communities need for an electronic platform for company announcements and press releases. We invite you to forward details to us for consideration in the next edition.

We hope you enjoy the newsletter and will strive to enhance it, so please send any feedback and suggestions to editor@logiskills.ie

Please feel free to forward this to any interested colleagues who can register to receive it from our home page at www.logiskills.ie

If you no longer wish to receive this newsletter and wish to be removed from our mailing list, please click on the unsubscribe link above.

• **Bremore Port Preferred Partner Selected**



Drogheda Port Company is pleased to announce that it has selected a consortium as preferred bidder following an open competitive process to secure a

joint venture partner to co-develop Ireland's new deep-water Port at Bremore Co Fingal. The successful consortium is led by Castle Market Holdings Limited - a subsidiary of Real Estate Opportunities Limited ("REO") - and includes a world class port operator. The Company and the consortium will now proceed to finalise the commercial arrangements that will form the joint venture.

Bremore Ireland Port is one of the most exciting and important infrastructural projects to be undertaken in Ireland in decades. As Europe's fastest growing economy, we have seen our east coast ports grow freight volumes at 6.5% per annum over the last 15 years. This

Upcoming European Events

BIFA Freight Service Awards, January 18, London, UK

6th Annual Aviation Conference 2007 February 22-23, Barcelona, Spain

SIL 2007 June 5-8, Barcelona, Spain

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economy, we have seen our east coast ports grow freight volumes at 6.5% per annum over the last 15 years. This rapid growth has resulted in congestion and created a need for substantial additional capacity over the coming decade.

At an estimated cost of €210 million, the development of Bremore Ireland Port was begun in 2002 by Drogheda Port Company as a strategic response to the impending future deficit in port capacity not only at Drogheda Port but on the east coast of Ireland as a whole.

Mr Patrick Traynor, Chairman, commenting on behalf of Drogheda Port Company stated that 'The board of Drogheda Port is very pleased with the outcome of the joint venture partner process and believe that the development of Bremore Ireland Port is hugely significant to the continued growth of the Irish port sector.'

Mr Paul Fleming, CEO, commented 'We welcome the enthusiasm, experience and resources that Castle Market Holdings will bring to the joint venture. As a team we are very focused and fully committed to delivering a world class port infrastructure to Bremore.'

"Bremore has enormous potential. In our view it is quite unique and one of the most exciting projects in Ireland today. We are delighted to bring Treasury Holdings' extensive development experience to bear to ensure the success of this strategic national asset," said Mr Paddy Teahon, Director of Treasury Holdings, REO's Manager and majority shareholder.

• Port Tunnel Finally Opens



Dublin Port Tunnel was opened at 11.00 am on Wednesday 20th December. Following the opening ceremony, Taoiseach, Mr Bertie Ahern cut the ribbon

to open the longest urban tunnel in Europe at 4.6kms. Well known logistics and distribution company Ace Express, was one of the first through the tunnel navigating the short distance in five minutes becoming first to transit the tunnel from north to south.

Ace Express estimate that the tunnel will save at least one hour transit time from Dublin Port to Ace Express's Hub, Lusk and make Dublin port more accessible for drivers .

The tunnel will benefit all six thousand trucks which are

expected to use the tunnel daily and help reduce congestion in Dublin City Centre.

A number of large logistical operations are now looking to relocate to the Northside to take advantage of the time savings that the tunnel will bring.

• Identifying Freight Transport Bottlenecks



The European Commission has launched an exercise to identify and alleviate obstacles hindering the smooth running of the freight transport chain in Europe.

In the framework of this so-called "bottleneck exercise", stakeholders and interested parties are invited to submit details of bottlenecks they have encountered. A bottleneck is any obstacle to freight transport logistics services, whether administrative, operational, legislative, local, national, Europe-wide or the like. Participants to the bottleneck exercise are also asked to identify effective solutions to these problems.

Freight logistics has been identified in the Mid-Term Review of the 2001 Transport White Paper as playing a key role in ensuring sustainable mobility in Europe. Jacques Barrot, Vice-President of the Commission in charge of transport, said: "By optimising the conditions for the delivery of goods, logistics is a crucial means of making transport more efficient, while limiting the effects of pollution and congestion. Shippers and their logistics partners need to consider competitive rail or short-sea services over long distances. A European logistics policy should keep know-how and talent in Europe and help to avoid the relocation of jobs outside our borders."

In the near future a Focal Points group will be established representing the various actors in the sector. An important part of its mandate will be to closely monitor the bottlenecks exercise, looking for ways to remove obstacles in achieving maximum efficiency of freight transport logistics in Europe.

The letter inviting to participate in the bottleneck exercise is available on:

www.ec.europa.eu/transport/logistics/ind_ex_en.htm

• CMA CGM & Horner Agencies Announce Joint Venture



Derek Horner Agencies Ltd wish to announce the following changes to their business in Ireland and Northern Ireland from 8th January 2007.

From 8th January 2007, Derek Horner Agencies Ltd current activities, will be split into 2 companies going forwards:

CMA CGM Shipping (Ireland) Ltd: A joint- venture company between CMA CGM and ex Derek Horner Agencies Ltd management, which will cover all CMA CGM agency activities, including Delmas from March 2007.

HORNER Agencies Ltd: Looking after all Groupage/LCL, Freight Forwarding activities & Customs Clearance.

• **United Airlines renews Globe Air Cargo's UK & Ireland GSA contract**



United Airlines has renewed its cargo general sales agency contract with ECS Globe Air Cargo in the UK and Ireland, extending a fifteen-year working relationship that began when the airline launched services to London in 1991.

The airline currently operates nine flights a day from London Heathrow. Both Washington and Chicago are served by three daily flights, and United also operates twice-daily services to San Francisco and a daily flight to Los Angeles.

Under the terms of the new contract, Globe Air Cargo will be responsible for selling United Airlines' cargo capacity to freight forwarding customers in the UK Midlands and the North of England, as well as in Scotland and Ireland.

Globe will also continue to manage UK reservations for United, handling in excess of 27,000 customer calls per annum.

• **TNT Logistics announces name change to Ceva Logistics**



TNT Logistics has changed its name to CEVA Logistics, effective today. The company also unveiled its new corporate identity.

TNT Logistics was bought for E1.48 billion by Apollo Management in August. The sale was completed last month.

