



In This Issue

Containership Fleet Grows As Demand Increases

Norfolkline Rebrands Following DFDS Acquisition

CILT Promote Logistics Excellence Through Training

Expeditors Predict Better Q2

K+N in Bullish Moods As Logistics Sector Bounces Back

Aramex Q2 Net Profit Up 10%

Quick Links

Chartered Institute of Logistics & Transport

National Institute of Logistics

Irish International Freight Association



Dear Garvan,

Welcome to the **June** edition of Irish Freight & Logistics Monthly. You have been included within our mailing list because we consider you to be a valuable contributor to the industry.

We hope you enjoy the newsletter and will strive to enhance it, so please send any feedback and suggestions to editor@logiskills.ie

Please feel free to forward this to any interested colleagues who can register to receive it from our home page at www.logiskills.ie

To unsubscribed to this newsletter, please click on the unsubscribe link above.

About The Logiskills Group

Established in 2004, the multi-award winning Logiskills Group has grown to become the recognised provider of professional recruitment services to the supply chain industry:

- **Temp, Interim Mgt. & Permanent Solutions**
- **Executive Search & Selection**

For further information on how we can assist your company in sourcing the best available talent within the market, please contact Garvan Cerasi on 01 8326330 or garvan@logiskills.ie

Containership Fleet Grows As Demand Increases



The world's active containership fleet has grown by 15% over the last six months, according to analyst AXS Alphaliner. Figures from Paris-based Alphaliner show the fleet grew from 11.5 million teu at the start of 2010 to 13.3 million teu by the end of June.

The 1.78 million teu increase comprises newbuilds of 740,000teu and the reactivation of 1.16 million teu of ship capacity laid-up during the recession. Alphaliner said the increase was "in stark contrast" to 2009, when active capacity fell 2.3% and idle capacity reached a peak of 1.5 million teu in December.

Alphaliner said: "Despite the influx of newbuildings, the idle capacity dropped from 1.51 million teu at 1 January to 0.35 million teu at the end June.

"This was largely due to the higher-than expected recovery in demand in the first half of the year and to the impact of extra-slow-steaming, which has absorbed an additional 320,000teu teu in six months."

The analyst added: "The pace of scrapping has slowed considerably since last year's highs. Container vessels scrapped in the first six months of this year amount to 111,000teu.

"Another 8,500teu was removed through conversions of cellular ships into other types {bulk carriers and sheep carriers}."

Alphaliner said the active capacity of all the top-20 carriers had increased in the last six months, except NYK, which had embarked on a new strategy of reducing its exposure to the liner trades. In February, NYK sold five of its 6,148teu ships. Newbuild capacity is expected to reach 1.4 million teu this year, or 11% of the fleet as at January 2010, said Alphaliner, while scrapping is expected to fall to 220,000teu this year, down on 2009's 380,000teu.

The increase in capacity reflects year-on-year global container port throughput, which researcher Macquarie estimated would grow by 17% year-on-year over the second quarter of 2010.

Norfolkline Rebrands Following DFDS Acquisition



The recently announced acquisition of Norfolkline by DFDS was completed earlier this month. The new DFDS is structured into two divisions, DFDS Seaways and DFDS Logistics. DFDS Seaways is now also the new name for all ferry services previously known as Norfolkline.

DFDS Seaways is now one of Europe's largest ferry companies with a modern fleet of over 60 ships and an extensive route network which operates across the Irish Sea, English Channel, North Sea and Baltic Sea, as well as providing terminal services at several major ports.

The first visible display of the new DFDS Seaways can now be seen on the Irish Sea, the Maersk Exporter which operates on the Belfast - Heysham service, has been renamed 'Scotia Seaways' and completely rebranded.

The ship, in its striking new colours of blue and white with the DFDS Seaways logo on the ship's funnel, is the first of the Irish Sea vessel fleet to be rebranded. The remaining six ships in the Irish Sea fleet which operate on routes between Belfast, Dublin, Heysham and Liverpool (Birkenhead) will be renamed and rebranded in a phased programme.

Jens Skibsted Nielsen, Vice President of DFDS Seaways, commented, "We are delighted with the new look Scotia Seaways. The extensive European route network which DFDS Seaways now offers combined with our commitment to service and value, will provide both our passenger and freight customers with enhanced service levels and greater choice. We look forward to this new and exciting era for our Irish Sea services".

CILT Promote Logistics Excellence Through Training



To satisfy modern customer demand, more and more goods need to be transported over greater distances, within ever shortening lead-times and to ever more tightening deadlines. Managing this increasingly complex business operation requires superior highly trained and motivated logistics professionals who are armed with latest best practices and are supported by real-time information management technologies. If Irish companies hope to remain competitive, their Supply Chain people need to set out on our urgent journey to discover the latest best Supply Chain practice.

Companies can no longer cling to the accepted wisdom syndrome of the old way of doing things. The purpose of this course is to cull the most important new ideas in supply chain management from distinguished practitioners and present these ideas to supply chain people in a way that emphasises the practical aspects.

Upskill yourself now and be ready to secure the best jobs when the economy improves. On successful completion of the Diploma programme candidate may apply for advanced entry into the BB degree in Supply Chain & Transport Management at the Institutes of Technology in CIT (Cork) or BBS (Hons.) DIT Aungier Street Dublin and WIT (Waterford). Alternatively students are eligible to apply for UCD's MBS in Supply Chain Management subject to individual merits.

For further information and Application Forms Please Visit our website www.cilt.ie

Expeditors Predict Better Q2



Logistics operator Expeditors International is predicting it will post better-than-expected second-quarter results on the back of increasing air and sea freight volumes as reported by IFW.

The US firm said second-quarter earnings per share would be likely to fall between US\$0.38 and \$0.40, compared with expectations of \$0.30 per share, and exceeding last year's second-quarter earnings per share of \$0.25.

Peter Rose, Chairman and CEO, said: "We've experienced very significant year-on-year volume increases in both our air freight and ocean freight business.

"Our customers seem to be doing well compared with 2009. This feels particularly good to us because these results are above the second-quarter earnings per share we reported in 2008.

"These results are volume-driven on the revenue side and enhanced by productivity efficiencies on the cost side, with some favourable foreign exchange gains.

"We're very encouraged - albeit that we think it is still premature to extrapolate these preliminary results of the second quarter over the entire of 2010."

The company will publish its second-quarter results on 3 August.

K+N in Bullish Moods As Logistics Sector Bounces Back



The logistics market is back in full growth mode as the global economy bounces back, according to Reinhard Lange, CEO of Kuehne + Nagel International (K+N).

K+N saw accelerated growth in the second quarter of this year as turnover rose by almost 16%, year-on-year, to Sfr9.85 billion (US\$9.4bn) and net earnings by 8.9% to Sfr281 million in the first six months of 2010.

"The entire logistics industry has capitalised on the economic recovery, resulting in rising transport volumes and increased warehouse utilisation," said Lange.

The Switzerland-based forwarder handled 20% more sea freight volumes in the first half of 2010 than a year earlier. "Kuehne + Nagel clearly outperformed the market and returned to its pre-crisis growth dynamics," said a financial statement. "The group gained market share in all trade lanes, performing

particularly well in the export business to South and North America."

Growth in K+N's air freight business was a record 31% in the first half as volumes grew in all trade lanes, especially on routes to and from the Asia-Pacific region, while its contract logistics business saw turnover rise by 4.7% year-on-year as warehouse use was optimised, especially in North America.

Karl Gernandt, Executive Vice-chairman of Kuehne + Nagel International, said the group had won market share in all business units in the first half of 2010, while demonstrating strong profitability.

"As a result of the previous year's investments in sales and product development, Kuehne + Nagel benefited from the improvement in global trade," he added. "Due to this convincing start, we are optimistic about the further development of our business. However, continued credit risks in some Southern Europe countries and the situation in international finance markets still require great vigilance."

Aramex Q2 Net Profit Up 10%



Aramex, the global logistics and transportation solutions provider, today announced its second quarter earnings for the three months ending June 30, 2010. The company reported net profits of AED 55 million a 10% increase over the AED 50 million posted in the corresponding period of 2009. Net profits for the first half of 2010 stood at AED 102 million, a growth of 10% over the AED 93 million achieved in the first six months of 2009.

For the second consecutive quarter, company revenues witnessed double-digit growth, reaching AED 557 million, a rise of 15 % from the AED 485 million registered in the same period of 2009. These results were mainly due to an increase of business across the company's operations and strong growth in freight services in Europe and India. Building on the solid performance achieved in the first quarter of 2010, the company also achieved a high net profit margin of 10% in the second quarter as it continued to focus on operational cost efficiency.

"These solid figures meet our expectations for this quarter, and are very much in line with historically strong performances across all levels of operations," said Fadi Ghandour, Aramex founder and CEO. "Supported by our strong cash position, we remain focused on investing and expanding in emerging markets such as those in Africa, Southeast Asia and CIS countries," Ghandour added.

Aramex also continued, in the second quarter of 2010, to deliver on its commitments to the environment and communities, expanding its partnership agreement with UNICEF in the GCC. Among other initiatives and activities, Aramex released its second sustainability report in April 2010, outlining the company's progress and highlighting steps to accelerate the adoption of sustainability practices.

Announce Your Success Here!

Please submit your company announcements to editor@logiskills.ie for consideration in our next edition.

Sincerely,

The Logiskills Team