



Irish Freight & Logistics Monthly

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Dear Garvan,

Welcome to the October edition of Irish Freight & Logistics Monthly.

You have been included within our mailing list because we consider you to be a valuable contributor to the industry.

We are aware of the communities need for an electronic platform for company announcements and press releases. We invite you to forward details to us for consideration in the next edition.

We hope you enjoy the newsletter and will strive to enhance it, so please send any feedback and suggestions to editor@logiskills.ie

Please feel free to forward this to any interested colleagues who can register to receive it from our home page at www.logiskills.ie

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• Freight Boom Continues on Irish Sea



Stena Line has restructured the management of its Irish Sea routes in response to the growing dominance of freight, as reported by IFW.

Michael McGrath, previously group freight director, has relocated from Gothenburg to Belfast to take responsibility for all the line's Irish Sea services.

Freight customers were central to the line's Irish Sea strategy, he explained, with the proportion of revenues coming from freight increasing from 28-30% in 2000 to more than 50% today.

Stena recently increased capacity on the Holyhead-Dublin route by redeploying the Sea Trader from the North Sea.

Upcoming European Events

2nd European Road Congress, November 6-8, Brussels, Belgium

Logistica 2006, international logistics trade fair, November 14-18, Utrecht, the Netherlands

Shipper Forum 2006, November 20-21, Amsterdam, the Netherlands

Central & Eastern European Aviation Conference 2006, November 22-23, Warsaw, Poland

Fresh Opportunities 2006 - Perishables Logistics Congress, November 27-28, Munich, Germany

Intermodal Transport and Logistics 2006, exhibition and conference, December 5-7, Hamburg, Germany

BIFA Freight Service Awards, January 18, London, UK

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Dublin route by redeploying the Sea Trader from the North Sea.

"The early signs are that the extra capacity has been welcomed," McGrath said.

• Balbriggan Port Builds Steam



Taoiseach Bertie Ahern has given his backing to plans to move Dublin Port further along the coast to Balbriggan.

The Taoiseach said he was "broadly supportive" of the plans to transform the port into a 'Manhattan- style'

development which would provide homes and offices for up to 50,000 people.

The plan - A New Heart for Dublin - conceived by the Progressive Democrats would transform the under-utilised docklands which was a "waste of a beautiful natural location" into a "jewel" among Irish population centres, Tanaiste Michael McDowell revealed.

If realised the project would see the redevelopment of 660 acres of prime real estate for homes, offices, shops, green spaces, waterfront promenades and a new centre for cruise liner traffic.

In September, a short list of joint venture partners was drawn up by the Drogheda Port Company to establish a new deep water port near Balbriggan in county Dublin.

The Drogheda Port Company expects to sell some or all of its lands along the quays to help finance the project in a move which could raise up to 80 million euros.

Drogheda port is considering two models for developing the proposed port at Bremore which is still at an early stage.

• Hauliers help boost healthy exports



New figures certain to be taken on board by the haulage industry show that Irish goods exports are now growing at their fastest rate in two and a half years.

According to the Central Statistics Office figures, it has been revealed a seasonally adjusted 6 per

- [The Chartered Institute of Logistics & Transport](#)
- [The National Institute of Transport and Logistics](#)
- [Irish International Freight Association](#)
- [Irish Exporters Association](#)

According to the Central Statistics Office figures, it has been revealed a seasonally adjusted 6 per cent rise in such exports to 8.08 billion euros for August from their level in July.

The preliminary figures represent a major upturn for the country on the export front, according to economists Davy Stockbrokers, after a faltering trend in previous months.

"No volume data are yet available for September," said Rossa White of Davys, "but our calculations suggest 10 percent volume growth is probable for the third quarter as a whole if the trend continues into the last month.

"That would make the performance for the quarter the best since Q1 of 2004."

• **Davies Turner boosts services to Romania and Bulgaria**



Ahead of the accession of Romania and Bulgaria to the EU in January 2007, Davies Turner is boosting the freight forwarding services that it offers to shippers between the UK and those two countries.

In addition to full- and part-loads on demand, Davies Turner is boosting its scheduled direct groupage services to offer twice-weekly departures every Tuesday and Friday.

From January, the company will offer guaranteed next-day deliveries throughout both countries from arrival at its main distribution hubs in each country.

"We anticipate that the countries' accession to the EU will speed up border crossings, and the ending of customs clearance delays will certainly lead to an overall improvement in transit times," pointed out Philip Stephenson, joint managing director of Davies Turner.

Davies Turner has long served Bulgaria and Romania in co-operation with its strategic partner in Central Europe – Gebrüder Weiss, which has its own consolidation facilities in Romania and Bulgaria. In addition to its trailer services with Romania and Bulgaria, Davies Turner works with the Gebrüder Weiss Group throughout Austria, Slovenia, Hungary, Slovakia and the Czech Republic.

Exports and imports throughout the UK and Ireland are handled through Davies Turner's nationwide branch network, complete with customs approved warehousing, overnight feeder services and local delivery vehicles.

- **DFDS & Samskip announce their entry to the Irish lo/lo market.**



The Irish LoLo market has seen a major restructuring with two new brands being established in the Irish market through merger and acquisition activity of other major established operations. The changes to the markets involves takeover of Norfolkline Container Division by DFDS Container line and in a separate trade sale Samskip have acquired both Geest & Seawheels Irish operations. This will see Geest and Seawheel being incorporated under one new global corporate brand – 'Samskip Multimodal Container Logistics'.

The recent activity announced with immediate effect from the 3rd of October. Under the new arrangement the Irish market will see the end of the vessel sharing arrangement on the Ireland-Netherlands routes previously operated jointly by Geest Norfolk.

The multimodal container logistics division of Samskip intends to offer customers fully integrated door-to- door transport services. Samskip have consolidated their services from Ireland with regular sailings from Dublin, Cork and Belfast direct to the continent.

DFDS have consolidated routes with dedicated regular services from Dublin and Waterford direct to Rotterdam. DFDS similarly intend to build on the existing Norfolkline customer base between Ireland and the Netherlands along with strengthening the existing network of services offered by Lysline.

- **Kuehne & Nagel Expand in Belgium**



Kuehne & Nagel's new logistics facility in Belgium was recently opened. Located on a 100,000sqm plot in Geel Punt Industrial Park and built in less than a year, the logistics complex is fully equipped with state-of- the-art technology and complies with strictest security and environmental requirements.

The facility's 45.000sqm of warehouse space are

