



# The Logiskills Group



## Irish Freight & Logistics Monthly

September 2007

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Dear Garvan,

Welcome to the latest edition of Irish Freight & Logistics Monthly.

You have been included within our mailing list because we consider you to be a valuable contributor to the industry.

We are aware of the communities need for an electronic platform for company announcements and press releases. We invite you to forward details to us for consideration in the next edition.

We hope you enjoy the newsletter and will strive to enhance it, so please send any feedback and suggestions to [editor@logiskills.ie](mailto:editor@logiskills.ie)

Please feel free to forward this to any interested colleagues who can register to receive it from our home page at [www.logiskills.ie](http://www.logiskills.ie)

*If you no longer wish to receive this newsletter and wish to be removed from our mailing list, please click on the unsubscribe link above.*

- [Bremore Ireland Port - A New Era in Port Development](#)



The Government has approval the joint venture between Drogheda Port Company and Castle Market Holdings Limited to establish a new deep water port at

Bremore, Balbriggan located between Dublin and Drogheda, is very welcome to the export industry.

The Bremor project, estimated to be E210 million, is one of the most significant in the port sector, and breaks new ground in attracting private sector funding into Irish Port development.

Ireland's national ports were facing a capacity crisis. The growth in exports, the trend to outsourcing part of the production process and the boom in imports of construction materials has wiped out the capacity of most ports.

<p>Conference <i>October 4-7, Milan, Italy</i></p>	<p>construction materials has wiped out the capacity of most ports.</p>
<p>4th Uzbekistan International exhibition</p>	<p>The renewed growth in exports in the first six months of this year has brought back into sharp focus the lack of sufficient capacity to handle further increases in containerised traffic in our commercial port sector.</p>
<p><i>12 October 2007 - 14 October 2007, Uzbekistan</i></p>	<p>John Whelan, CEO of the IEA stated "This proposed new deep water port along the high demand East coast corridor, capable of rapidly handling the new generation of ships plying international waters, with congestion free motorway access, is critical to supporting the supply chain demands on exporters."</p>
<p>2nd Southern Asia Ports, Logistics and Shipping 2007 India Exhibition and Conference</p>	<p>The IEA sees this joint venture with the private sector taking 49% of the new Bremore Port company and Drogheda Port (the State company) retaining a controlling 51% as a much needed method of introducing fresh capital into the development of Irish ports. The lack of any exchequer allocation to sea port development is considered a major oversight in the NDP 2007 - 2013.</p>
<p><i>18 October 2007 - 19 October 2007, India</i></p>	<p>The IEA sees this joint venture with the private sector taking 49% of the new Bremore Port company and Drogheda Port (the State company) retaining a controlling 51% as a much needed method of introducing fresh capital into the development of Irish ports. The lack of any exchequer allocation to sea port development is considered a major oversight in the NDP 2007 - 2013.</p>
<p>Dalian International Freight Forwarders &amp; Logistics Cooperation Forum</p>	<p>The IEA sees this joint venture with the private sector taking 49% of the new Bremore Port company and Drogheda Port (the State company) retaining a controlling 51% as a much needed method of introducing fresh capital into the development of Irish ports. The lack of any exchequer allocation to sea port development is considered a major oversight in the NDP 2007 - 2013.</p>
<p><i>25 October 2007 - 27 October 2007, China</i></p>	<p>The IEA sees this joint venture with the private sector taking 49% of the new Bremore Port company and Drogheda Port (the State company) retaining a controlling 51% as a much needed method of introducing fresh capital into the development of Irish ports. The lack of any exchequer allocation to sea port development is considered a major oversight in the NDP 2007 - 2013.</p>
<p>Logistics Ireland <i>October, Croke Park, Dublin</i></p>	<p>The IEA sees this joint venture with the private sector taking 49% of the new Bremore Port company and Drogheda Port (the State company) retaining a controlling 51% as a much needed method of introducing fresh capital into the development of Irish ports. The lack of any exchequer allocation to sea port development is considered a major oversight in the NDP 2007 - 2013.</p>
<p>3rd Trans Middle East 2007 Egypt Exhibition and Conference</p>	<p>The IEA sees this joint venture with the private sector taking 49% of the new Bremore Port company and Drogheda Port (the State company) retaining a controlling 51% as a much needed method of introducing fresh capital into the development of Irish ports. The lack of any exchequer allocation to sea port development is considered a major oversight in the NDP 2007 - 2013.</p>
<p><i>28 November 2007 - 29 November 2007, Egypt</i></p>	<p>The IEA sees this joint venture with the private sector taking 49% of the new Bremore Port company and Drogheda Port (the State company) retaining a controlling 51% as a much needed method of introducing fresh capital into the development of Irish ports. The lack of any exchequer allocation to sea port development is considered a major oversight in the NDP 2007 - 2013.</p>
<p>6th ASEAN Ports and Shipping 2008 Vietnam Exhibition and Conference</p>	<p>The IEA sees this joint venture with the private sector taking 49% of the new Bremore Port company and Drogheda Port (the State company) retaining a controlling 51% as a much needed method of introducing fresh capital into the development of Irish ports. The lack of any exchequer allocation to sea port development is considered a major oversight in the NDP 2007 - 2013.</p>
<p><i>05 June 2008 - 06 June 2008, Vietnam</i></p>	<p>The IEA sees this joint venture with the private sector taking 49% of the new Bremore Port company and Drogheda Port (the State company) retaining a controlling 51% as a much needed method of introducing fresh capital into the development of Irish ports. The lack of any exchequer allocation to sea port development is considered a major oversight in the NDP 2007 - 2013.</p>
<p>3rd Trans Middle East 2007 Egypt Exhibition and Conference</p>	<p><b>Terminal 2 Contracts Signed</b></p>  <p>The Dublin Airport Authority (DAA) has signed seven major contracts today worth E180m to allow construction work to start next week on T2, the new passenger terminal at Dublin Airport.</p> <p>The contracts cover areas such as concrete, steelwork, cladding and logistics, and construction is expected to begin next week.</p>
<p><b>Sponsored</b></p>	<p>The contracts were awarded after a tender basis and DAA chief executive, Declan Collier, said it was happy they have got the right skills at the best price.</p>
<p><b>By:</b> <a href="#">Logiskills</a></p>	<p>Meanwhile, Ryanair has confirmed that it has applied for a judicial review of An Bord Pleanála's decision upholding planning permission for the terminal. It has also applied for a judicial review of the Commission for Aviation Regulation's decision to allow the DAA to recover terminal costs through higher passenger charges.</p>
<p><a href="#">Driver &amp; Operative</a></p>	<p>Ryanair said both applications were filed with the High Court this afternoon. The airline had already signalled its intention to seek reviews.</p>
<p><b>Quick Links...</b></p>	<p></p>
<p><a href="#">Chartered Institute of Logistics &amp; Transport</a></p>	<p></p>
<p><a href="#">National</a></p>	<p></p>

Institute of Logistics

- Irish International Freight Association
- Irish Exporters Association

- Exports rose by 6% in first half



Official figures show that the value of exports increased by 6% in July compared with June. Exports were just under E7.75 billion in July, while imports were up just 1% to just over E5 billion.

The Central Statistics Office also released detailed trade figures for the first six months of the year. These showed exports were up 6% compared with the same period last year to just over E45.6 billion. Imports grew by 4% to E30.2 billion.

The export growth was driven by strong increases in chemicals exports (28%), beverages (26%) and industrial machinery (23%). Exports to Britain rose by 8% to E7.2 billion, while exports to China and Hong Kong jumped by 36% to E882m.

The main factor in the rise in imports was transport equipment including planes, which almost trebled to E1.9 billion. Imports from the US climbed by 18% to E4.1 billion, while imports from France were up 24% to E1.4 billion.

- Salvesen Takeover Speculated



Industry speculation is rife over the identity of two potential bidders for Christian Salvesen, following the company's statement that it has been approached regarding a possible takeover.

While the absence of any confirmation from companies within the transport & logistics sector has fuelled market speculation that the interested parties may be private equity companies, analysts have suggested that Wincanton, Deutsche Bahn, Kuehne+Nagel, Norbert Dentressangle or Salvesen's JV partner, APL, could be in the running.

The UK-based logistics company also has operations in Belgium, France, Holland, Ireland, Portugal and Spain.

Christian Salvesen has, in the past, rejected suggestions of merger propositions, although the company's financial performance has been hit by increasing competition in a market steeped in M&A activity.

In June, the company agreed to sell its frozen vegetable business for 17.2 million.

- Eucon Sails Weekly Dublin to Dunkirk



EUCON, the container shipping arm of the Irish Continental Group, has inaugurated a weekly service between Dublin and the

French port of Dunkirk.

The 510 teu MV Emma made its first departure from Dunkirk yesterday and will in future call at the French port every Wednesday and at Dublin every Friday.

Eucon said the new service would extend the company's European line network and offer an attractive transit time to Dublin. "Our aim is to use this service to capitalise on new business opportunities out of northern France and some southern Belgian destinations," it said.

Port of Dunkirk director general Jean-Claude Terrier said the new line would further the port's efforts to position itself in the shortsea sector, adding: "It bears witness to the growing attractiveness of the port of Dunkirk for container traffic."

- Seatruck Ferries Takes Over Dublin-Liverpool Route



Seatruck Ferries, the freight-only specialists on the Irish Sea, has taken over Celtic Link's Dublin- Liverpool route.

In addition, capacity available on Seatruck's fast- growing Warrenpoint- Heysham route is about to increase substantially, with the addition of the large newbuilding Clipper Point. Seatruck will continue to invest heavily in service development on both routes.

Within the next 12 months, Seatruck will introduce four newbuildings on the Irish Sea routes, providing a threefold increase in freight capacity - from 90,000 to 270,000 units per annum.

- Announce Your Success Here!

Please submit your company announcements to [editor@logiskills.ie](mailto:editor@logiskills.ie) for consideration in our next edition.